

# Armenian Startup Academy Berlin (ASAB)

September 2<sup>nd</sup> to September 9<sup>th</sup> 2017 Berlin, Germany

Support to SME Development in Armenia (SMEDA)







- 15 selected startups in the high-technology, innovative sector from Armenia
- 2 representatives each
- 8 days in Berlin
- Business Development and Business Coaching
- Investment Readiness Training
- Visibility and Promotion of the Armenian startup and technology scene and linkage to the European startup ecosystems
- Networking and Match-Making



#### Participating Armenian Startups

- Armacad
- BeSafe by Onecryptor
- Certifire by Hex Divison
- Chessify by Fimetech
- Earlyone
- Embry
- Frismos

- Grovf
- Inapptics
- Koreez
- Pixomatic by Qube
- Triple-E
- XCloud Networks
- 360 Stories



#### Partners in Germany

## BerlinerStrategen











# Draft Agenda ASAB

|                                   | Morning   | Afternoon  | Evening   | Location            |
|-----------------------------------|---|--|---|---------------------|
| Day 1 - Sunday,<br>September 3    | Arrival   | Welcome, Introduction, Agenda<br>and Sightseeing, Spree Cruise /<br>Mediaspree | Free  | GIZ (Köthener Str.) |
| Day 2 - Monday,<br>September 4    | Briefings Business<br>Development                         | Investor Readiness Training  | Free  | GIZ (Köthener Str.) |
| Day 3 - Tuesday,<br>September 5   | Investor Readiness Training                               | Pitch Training / Business Coching<br>Sessions                                  | Free  | TBD                 |
| Day 4 - Wednesday,<br>September 6 | Sales, Marketing, Strategy                                | Sales, Marketing, Strategy   | (Backup Public Event)                                   | TBD                 |
| Day 5 - Thursday,<br>September 7  | Meetings  | Visits - Accelerator, Incubator,<br>Strategic Partners                         | <b>Public Event</b> Brandenburger Tor Museum – THE GATE | TBD                 |
| Day 6 - Friday,<br>September 8    | Visits - Accelerator, Incubator,<br>Strategic Partners    | Startup Night  | Startup Night   | TBD                 |
| Day 7 - Saturday,<br>September 9  | Goodbye Breakfast - Wrap-up,<br>Reflection, Further Steps | Free   | Departure   | TBD                 |



## Public Event – Draft Agenda

Brandenburger Tor Museum – THE GATE Berlin am Pariser Platz September 7<sup>th</sup> 2017

| Time  |                       |  |     |
|-------|-----------------------|--|-----|
| 18:00 | Opening & Welcoming   | GIZ – German Development Cooperation   |     |
| 18:10 | Welcome Remarks       | BMZ (Federal Ministry of Economic Cooperation and Development) und Deutscher Botschafter Kiesler | tbc |
| 18:20 | Welcome Remarks       | Excellency Ashot Smbatyan, Ambassador of the Republic of Armenia to Germany                      | tbc |
| 18:30 | Introduction          | "Armenia: Surprising High-Tech Destination"  |     |
| 18:40 | Presentation          | Armenian Startup Academy Berlin – presentation of<br>15 surprising Armenian Tech Startups        |     |
| 18:55 | Panel Discussion      | Panel Discussion: An ecosystem full of opportunities – Investment & company building in Armenia  |     |
| 19:30 | Get Together & Buffet | Networking and Exchange  |     |



# The Armenian Startup Academy Berlin (ASAB) is presented by SMEDA - the "Support to SME Development in Armenia" project

SMEDA is co-funded by the European Union (EU) and the German Federal Ministry of Economic Cooperation and Development (BMZ) and implemented by GIZ's Private Sector Development in South Caucasus Programme.

SMEDA is part of the EU4Business and EU4Innovation Initiatives.

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